Delays again. Do they still not understand what we want? Look at these garments! The samples were completifferent, weren't they? Why are we not informed of any problems? And now the price is higher after all? In a production facility was this manufactured anyway? How do I get input on fashion? What will the colour rebe in the next season? Why does the transport take so long? Why are they having such difficulties developed in the next season? Why does the transport take so long? Why are they having such difficulties developed a couple of variations on our bestsellers? How can I explain that this is not the way we want it? Have I not them this once before? What is their communication like over there? Can they not even match the colour or buttons by themselves? We have to do everything ourselves! And now there are legal problems too! Two before delivery we have to call them to check if they are going to deliver on time, and now there is a three we delay! Will we never get the fit right? How many more samples must we examine? AZO problems again! Why delay!



Supposed to be? Did I not describe endlessly what our target customer looks like? Why can I not get connect the zipper jams! The product pills! The lining tears. Does nobody take responsibility around here? Is everytour fault then? Delays again. Do they still not understand what we want? Look at these garments! The same were completely different, weren't they? Why are we not informed of any problems? And now the price is his after all? In what production facility was this manufactured anyway? How do I get input on fashion? What will colour range be in the next season? Why does the transport take so long? Why are they having such difficult developing a couple of variations on our bestsellers? How can I explain that this is not the way we want it? How told them this once before? What is their communication like over there? Can they not even match the color the buttons by themselves? We have to do everything ourselves! And now there are legal problems too! days before delivery we have to call them to check if they are going to deliver on time, and now there is a target delay! Will we never get the fit right? How many more samples must we examine? AZO problems again! can't they understand what is important to us? I really can't handle everything myself! I believe that we agree a completely different product! How can I help it if there are customs problems? How can we solve those problems we have a bestseller and the real problems again?

## Don't want change?

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## some facts

location: Middelweg 2a,

CA 5253 Nieuwkuijk (close to Den Bosch)

The Netherlands

founded: 5.2012

turnover: 2014 8,0 mio euro

employees: 7

customer care, styling, quality, planning, purchasing,

financial administration

we speak dutch, english, german and french

spacious showroom, own collections.

warehouse and logistics in the Netherlands

self! I believe that we agreed on a How can we solve those problems, e have a bestseller and the repeat doned? Great, super, low price, but trns? What is that supposed to be? ot get connected? The zipper jams! were? Is everything our fault then? ut when we want to get something we want? Look at these garments! and of any problems? And now the ray? How do I get input on fashion? so long? Why are they having such ain that this is not the way we want er there? Can they not even match And now there are legal problems to deliver on time, and now there must we examine? AZO problems to everything myself! I believe that

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production facility was this manufactured anyway? How do I get input on fashion? What will the colour ra important to us? I really can't handle everything myself! I believe that we agreed uct! How can I help it if there are customs problems? How can we solve those probl what our target customer looks like? Why can I not get connected? The zipper jage. you focus you concentrate you build your brand you relax you are sure you can trust you are in good hands we understand you

we understand you
we care for your needs, your label, your customers
we provide the service you asked for
or you didnt ask for yet
we watch, we look, we compare, we style, we sour
ce,
we inform, we give the right answers, we ask the right
questions,

we take response, we do it with enthusiasm and ex perience, we save time and money, we provide ideas

the quality? Always unhappy customers on the phone! and the number of returns? What is that supposed to Did I not describe endlessly what our target customer looks like? Why can I not get connected? The zipper just a product pills! The lining tears. Does nobody take responsibility around here? Is everything our fault to Somehow we are getting our wires crossed here. They are always pushing us, but when we want to get some done, there is radio silence. Somehow we are getting our wires crossed here. They are always pushing us, but we want to get something done, there is radio silence.



Styling, Creation, Sourcing: visit our showroom with collections, fabric, trimmings and our knowledge

for about 30.000 pcs hanging or flatpa-Logistics, Warehouse: cked, organisation of logistics and distribution

Pattern department, sampling:

a team of 3 patternmakers and 8 sample sewers are at your disposal!

Production: selected sub-contractors who are BSCI approved,

leadtimes for production 3-5 weeks, transport 1 week

different, weren't they? Why are we not inform delay! Will we never g Karma Bella<sup>©</sup> Partnerships with Karma Bella and Nooteboom Textiles Nooteboom was established more than 160 years ago. Since that time Nooteboom trades more than 25 mio meters fabrics per year, we learn and profit from this expertise, by having immediate access to all the fabrics for direct supply. Karma Bella is our serviceprovider in terms of logistics, warehousing and production with decades of experience You need to study the markets very long to find someone with comparable knowledge. munication like ov really can't handle e



we are sourcing fabrics to your requests from not only from Turkey, France, Italy and Germany but also from Taiwan, China, South Korea.

we have very broad access to a lot of trimmings and accessoires.

all our products are Oekotex certificated all our production units have BSCI approvals we are small, flexible and customer focused we have experience, know the markets and our business.

our values

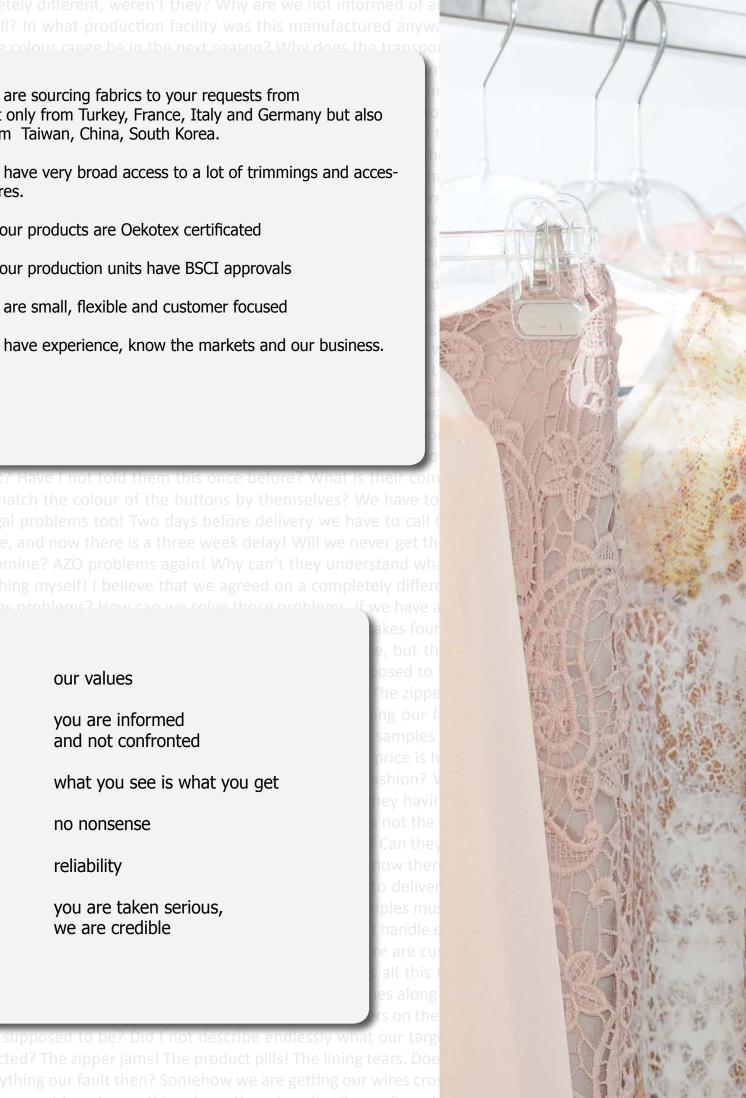
you are informed and not confronted

what you see is what you get

no nonsense

reliability

you are taken serious, we are credible



production partners in Macedonia and Turkey

3-5 weeks leadtime for production

20.000 pcs per week 100% BSCI approved

ordersizes from 300-10.000 pieces

quality tests fabrics

own technicians

production control

sample atelier and pattern department 3 pattern specialists

Lectra system





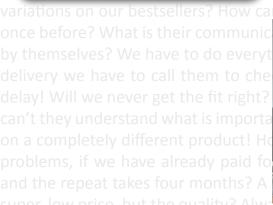
















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## **AppelrathCüpper**

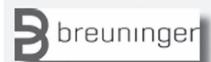
## SPERASH















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Philipp Blumentrath	Sales	p.blumentrath@thelineup.eu	+31 6 5277 1967
	6.1		. 24 6 5277 4062
Mirjam van der Putten	Sales	m.vanderputten@thelineup.eu	+31 6 5277 1963
<b>-</b>	0.1		. 24 6 5277 4066
Trudy van de Ven	Sales	t.vandeven@thelineup.eu	+31 6 5277 1966
M 1 11 1	0 10	I I O.I. I'	. 24 6 5277 4064
Mayke Huijink	Quality	m.huijink@thelineup.eu	+31 6 5277 1961
Anna van da Canda	Colos Posk up	a vandaganda@thalingun au	. 21 6 F277 106F
Anne van de Sande	Sales Back up	a.vandesande@thelineup.eu	+31 6 5277 1965
Fomko lurgono	Caloc Back up	fiurgenc@thelineun ou	+31 6 5277 1964
Femke Jurgens	Sales Back up	f.jurgens@thelineup.eu	+31 0 32// 1904
Sigrid Pauls	Styling	s.pauls@thelineup.eu	+31 (0) 73 76304 75
Signu Fauis	Stylling	s.pauls@trielirieup.eu	+31 (0) /3 /0304 /3
Greet Froon	Finances	g.froon@thelineup.eu	+31 (0) 73 76304 74
Greet Hoon	i ilialices	g.iroon@dieiineup.eu	T31 (0) 73 70304 74

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TLU Fashion B.V.

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